# IN2FOOD PARTNER

## IN2FOOD

# We have built this business by investing in Partnerships for Growth.

We partner with our growers, our people and our customers to deliver high quality and market fresh produce to food service, catering and retail businesses nationwide.







We share a love of fresh food and quality produce with our partners, and work as a part of your team, being collaborative and accountable so that everyone benefits.

We are local first with national capabilities, and we're committed to safety, innovation and sustainability.

Our partnerships are genuine, and together we build successful, profitable businesses.

Our style, and the style of our people is hands-on. This includes critical daily on-site contact with our grower partners so we can deliver on time and in full to our customers.

We are your fresh food partner.

## IN2FOOD

# About us.

Since it's inception, it has always been the In2Food vision to supply our community with the best possible fresh produce and food. From the outset, the philosophy has been simple; the benchmark was excellence, whether in food quality, customer service or price.

At In2Food we strive to be the best valued choice in fresh produce. Servicing food service establishments across Australia, our fruit and vegetables are sourced daily, and we work closely with local growers, farmers and producers, to ensure only fresh and high-quality produce is delivered to our clients. Our clients and customers are our priority, and we have built a support network that focuses on innovative and exceptional ways to enhance your experience with In2Food.

We have a number of policies and best practice commitments that we practice, and that can be found at <u>in2food.com.au/policies</u>.



#### **OUR CAPABILITIES**

# The In2 Difference.

#### NATIONAL CAPABILITIES

We combine dedication to excellence across our extensive national supply chain with our personal service and local knowledge to deliver the In2food difference.

#### FARM DIRECT

We value our grower relationships. By entrusting and investing in our network of growers, we provide consistent, high-quality service across Australia to ensure continuity of supply.

#### **GROWER PARTNERSHIPS**

We are passionate about sourcing the highest quality, freshest fruit and vegetables, starting with our growers.

#### **ORDERING SYSTEM**

In2food's smart online ordering system, putting fresh produce ordering, tracking and self-management in your hands at the touch of your phone.

#### **OUR VALUES**

# **Our Core Beliefs.**

#### 01. In2 INTEGRITY

Integrity is the foundation for our attitude and success towards our work and the people we support and engage with.

#### 02. In2 INNOVATION

We are committed to constantly reviewing our national capabilities, systems and processes to provide better high-quality fresh produce and outstanding service ongoing. We love turning challenges into solutions that add value to our customers. We understand our customer's dependency for us to consistently deliver outcomes.

#### 03. In 2 COMMUNICATION

Effective communication in all areas of our business is key to success. We acknowledge it is our responsibility to listen to feedback and to act on this in our daily business activities. We strive to be efficient, proactive and accommodating in our responses with our partners and customers at all times.

#### 04. In 2 CUSTOMER SERVICE IS KEY

We believe in outstanding customer service and strive in building a support system that will add value to our customers. We do this by focusing on innovative and exceptional ways to enhance your experience with our team and our partners.

#### 05. In2 OUR TEAM

We believe in supporting humour and passion and encourage enthusiasm in everything we do. Our aim is to cultivate and nurture a collaborative team spirit. We acknowledge the importance of our staff and encourage their contribution to enhance our business. We have a number of policies and best practice commitments.

#### 06. In2 DIVERSITY

We respect the individual and a diverse community and encourage a culture of inclusion among employees of all ages and knowledge backgrounds. We embrace the benefits that diversity brings to our organisation. We will strive to continue to lead others by example.

#### 07. In 2 SUSTAINABILITY

By living and breathing sustainability it makes us, and our partnerships, stronger. Sustainability is important to us and how we show that every day we care by helping nurture the world for future generations.

#### OUR COMMITMENT

# Our Promise, Culture and company-wide Philosophy.

#### 01. We are Your fresh food partner.

- 02. The partnerships we build and invest in with our farmers, our growers, our people and our customers are built on a mutual love and passion of fresh food and quality produce.
- 03. We back ourselves to create meaningful and valuable partnerships with all of our audiences and balance reliability with innovation to deliver on our fresh food partner promise.

- 04. We believe in partnerships for growth.
- 05. With our partners we strive to thrive together, doing business with safety, sustainability and a strong culture at our core, and with a commitment to open, accountable relationships that create mutual benefit.
- 06. We insist on fairness, collaboration and rewarding for effort, and empower those who work and do business with us to grow with us.

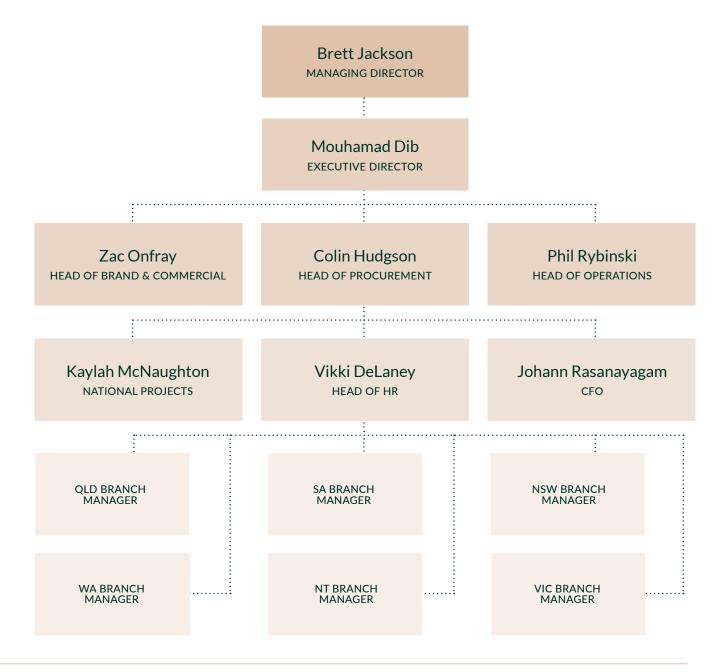


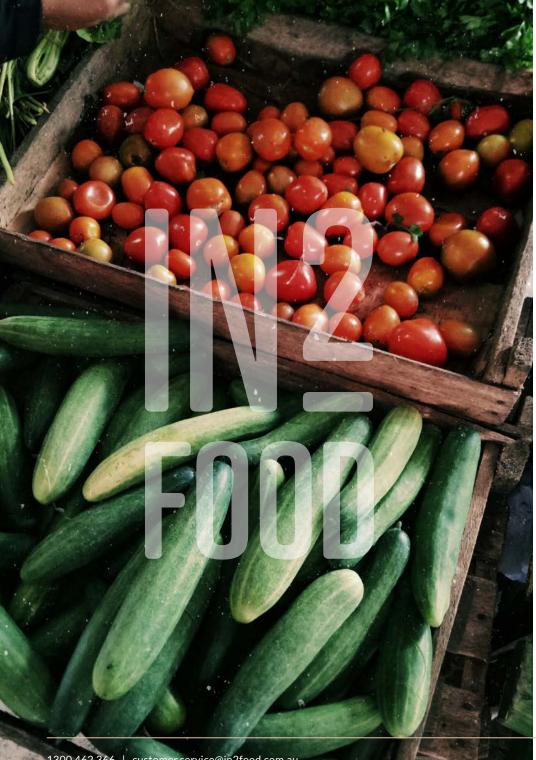


**OUR MANAGEMENT** 

# Our Core Team.

In2Food is one of Australia's largest wholesale fruit and vegetable wholesalers, providing customers all over Australia with high quality and fresh produce daily. Our national distribution network paired with our local focus allows us to support our grower partnerships and our customer network reliably on a daily basis.





OUR LOCATIONS

NP

# We are National with a local mindset.

Our senior management teams are based in both our Victorian and New South Wales operations supported by a network of state based branch managers, sales and operations teams.

#### WHY US

# Why Choose In2Food.

# 1. WE HAVE A NATIONAL DISTRIBUTION CAPABILITY WITH A LOCAL MINDSET

The In2Food network is the largest fresh fruit and vegetable wholesale distributor in Australia, meaning we are able to draw on our network of growers and producers to supply our customer community with the highest quality, and most affordable produce.

However, we prioritise supporting local. Each state has its own team and grower network and so when possible, the most local produce will be provided to the customer, keeping it close, fresh, affordable and within the state.

#### 2. WE HAVE OVER 15 YEAR'S IN THE FRESH PRODUCE BUSINESS

In2Food has prided itself on providing the freshest fruit and vegetables to Australian business and the hospitality industry since it began. We have an extensive understanding of our industry and place great emphasis on providing our clients with not only exceptional produce at affordable prices, but exceptional service at all times.

# 3. WE HAVE STRONG RELATIONSHIPS WITH OUR GROWER PARTNERS.

In2Food strives to maintain and grow strong working relationships with local Australian growers. Our ultimate aim is to ensure that choice of produce and meals are enhanced not only nutritionally but also from a flavour profile. We cannot do this without sourcing a wide variety of high-quality, fresh and seasonal produce straight from our local growers and delivering them straight to the door of our clients.

# 4. WE HAVE STATE BASED BRANCHES LOCATED IN FRESH FOOD MARKETS

Given the relationship between high-quality food and nutrition, and its impact on all aspects of health, the importance of accessing high-quality produce is fundamental. Being able to serve our customers from markets around Australia means that In2Food remains in-the-know about challenges in the industry, what's in season, what is coming, and has access to the freshest produce all year round. The fact that high-quality produce is at our fingertips, translates to our clients being supplied with nothing but the best at all times.

## 5. WE DELIVER ON AFFORDABILITY

In2Food believes that being affordable should not translate to compromising on the quality of the produce we supply. We select quality and seasonal fruit and vegetables that optimise nutrition, maximise flavour and keep menus interesting and full of taste whilst still keeping costs affordable for our customers.

# 6. WE HAVE EXCELLENT TECHNOLOGY THAT SUPPLIES PRE-PREPARED FRUIT AND VEGETABLES

In2Foods is building out the ability to supply preprepared fruit and vegetables to our clients if required via our Slice & Dice range. We use state-of-the-art systems and processors at our specialised fresh fruit and vegetable facility to be able to provide custom cuts, sizes or shapes of any fruit or vegetable needed. This has been an innovative way that we can further add value by improving our client's efficiency and consistency.

# 7. WE BELIEVE IN TRACEABILITY FROM THE FARM TO THE FRIDGE

Our customers can breathe easy knowing that their produce is traced from the farm to them and is fully backed by our quality and freshness guarantee.

# 8. WE BACK OURSELVES WITH HIGH STANDARDS OF CLEAN

Sanitisation and hygiene have always been of the utmost importance to In2Food. As has always been the case but especially now with the impact of COVID-19, we place great emphasis on sound and responsible business practices at all levels. We are fully certified by the relevant Health & Food Authorities across Australia and we ensure that our facilities are fully sanitised at all times. We also ensure that our delivery drivers and staff are fully vaccinated against COVID-19 prior to delivering to any of our clients for their and our customers protection.



#### WHY US

# Why Work with In2Food.

We engage our national distribution but local mindset to provide our retail customers with high quality market fresh produce on time and at affordable prices.

- ▼ For all your fresh produce needs
- Orders picked and packed in our state-of-the-art facilities with complete cold chain capability
- ▶ A focus on farm direct procurement
- ✓ We are local first with national capabilities
- Committed to safety, innovation and sustainability
- ✓ Six branches around Australia



# We are your *fresh food* partner.

## **OUR PARTNERSHIPS**

# Our Grower and Customer Partnerships.

We partner with our growers to deliver trusted products to food service, catering and retail businesses nationwide. With them we share a love of fresh food and quality produce and together bring this to market.

We are local first with national capabilities, and we're committed to safety, innovation and sustainability and choose grower partners how believe in the same principles. We are hands-on, which includes critical daily on-site contact with our grower partners.

## **CUSOMERS THAT LOVE US**

This page is a select representation of national organisations and customers that choose In2Food as their fresh food partner.

Marley Spoon Gate Gourmet Foodbuy T.G.I.Friday's Seagrass Bupa Aged care Allity Aged care Ikea Accor The Sporting Globe The Coffee Club Zambreros IGA



ACCREDITATIONS

# Our Accreditations.

In2Food is a fully accredited supplier of fresh and prepared produce across Australia and all sites nationally are HACCP approved and registered.

# Our Capabilities.

In2Food have a national fleet in excess of 110 trucks. Each state has purpose built facilities, as well as high care specialised food processing in Sydney and food processing facilities in Melbourne and Perth.



This is to certify that: In2Food (Operations) Pty Ltd

Trading as In2foods

7-9 George Young Street Auburn NSW 2144 AUSTRALIA

operates a FOOD SAFETY MANAGEMENT SYSTEM

which complies with the requirements of

CAC HACCPVER:2003 - CODEX HACCP (Hazard Analysis and Critical Control Point) and GMP (Good Manufacturing Practices)

for the following scope

Receipt, storage, processing, packing and dispatch of fruit and vegetables, salads, sandwiches, wraps, soups, sauces and ready to heat meals.

#### Certificate No: FSM41943

Issued: 16 December 2021 Expires: 30 November 2022 Originally Certified: 21 June 2016 Current Certification: 16 December 2021

SAI GLOBAL

Frank Camasta Global Head of Technical Services SAI Global Assurance



Registered by: SAI Gotal Centralian Services Py Ltd (ACN 108 716 659) 680 George-Street Sydney NSW 2000 Australia with SAI Global Phy Limited 680 George Street Sydney NSW 2000 Australia ("SAI Global") and subject to the SAI Global Terms and Condition explored the system of the s



# **Summer Produce**

# IN2FOOD

December		J	January		February	
FRUIT	VEGGIES	FRUIT	VEGGIES	FRUIT	VEGGIES	
Apples Granny Smith Apples Pink Lady Apple Royal Gala Apple Red Delicious Apricots Avocado Hass Bananas Blackberries Blueberries Cherries Cherries Cherries Grapes Grapes Giwi fruit eemons imes ychees Aandarins Aangoes Melons Rock Melon Rock Melon Seedless Vectarines	Asparagus Asian Vegetables Beans Broccolin Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions White Onions Red	Apples Granny SmithApples Pink LadyApple Royal GalaApple Red DeliciousAppicotsAvocado HassBananasBlackberriesBlueberriesCherriesFigsGrapesKiwi fruitLemonsLimesLycheesMandarinsMangoesMelon RockMelon SeedlessNectarines	Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions Brown Onions White	Apples Granny Smith Apples Pink Lady Apple Royal Gala Apricots Avocado Hass Avocado Sheppard Bananas Blackberries Blueberries Cherries Figs Grapes Kiwi fruit Lemons Limes Lychees Mandarins Mangoes Melons Rock Melon Honey Melon Seedless Nectarines	Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continenta Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions Brown Onions White	
Parages Juicing Dranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums Raspberries Strawberries	Parsnip Potatoes Pumpkin Root Vegetables Snow Peas Swedes Sweet Corn Sweet Potatoes Tomatoes Witlof Zucchini	Oranges Juicing Oranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums Raspberries Strawberries	Onions White Onions Red Parsnip Potatoes Pumpkin Root Vegetables Snow Peas Swedes Sweet Sorn Sweet Potatoes Tomatoes Witlof Zucchini	Oranges Juicing Oranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums Raspberries Strawberries	Onions White Onions Red Parsnip Potatoes Pumpkin Root Vegetables Snow Peas Swedes Sweet Corn Sweet Potatoes Tomatoes Witlof Zucchini	

Bold = In Season Light =

Light = Shoulder Season

1300 462 366 | customer.service@in2food.com.au

# **Autumn Produce**

# IN2FOOD

March			April		May	
FRUIT Apples Granny Smith Apples Pink Lady Apple Royal Gala Apricots Wocado Hass Wocado Sheppard Bananas Blackberries Blueberries Blueberries Blueberries Grapes Kiwi fruit Lemons Limes Mandarins Mangoes Melons Rock Melon Honey Melon Seedless Nectarines Dranges Juicing Dranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums Raspberries Brawberries	VEGGIES Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions Brown Onions Red Parsnip Potatoes Suwedes Swedes Swedes Sweet Corn Sweet Potatoes Tomatoes	FRUIT Apples Granny Smith Apples Pink Lady Apple Royal Gala Apple Red Delicious Avocado Hass Avocado Sheppard Bananas Blackberries Blueberries Blueberries Figs Grapes Kiwi fruit Lemons Limes Mandarins Melons Rock Melon Honey Melon Seedless Nectarines Oranges Juicing Oranges Juicing Oranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums Raspberries Strawberries	VEGGIES Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions Brown Onions Brown Onions Brown Onions Red Parsnip Potatoes Pumpkin Root Vegetables Snow Peas Sweet Corn Sweet Potatoes Tomatoes	<section-header>FRUIT Apples Granny Smith Apples Pink Lady Apple Royal Gala Apple Red Delicious Avocado Hass Bananas Blackberries Blueberries Blueberries Cherries Figs Grapes Kiwi fruit Lemons Limes Mandarins Melons Rock Melon Honey Melon Seedless Oranges Navel Paw Paw Papaya Pomegranate Passionfruit Pineapples Plums Raspberries</section-header>	VEGGIES  Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions Brown Onions Brown Onions White Onions Red Parsnip Potatoes Pumpkin Root Vegetables Snow Peas Sweet Corn Sweet Potatoes Tomatoes	

# **Winter Produce**

# IN2FOOD

June			July		August	
RUIT	VEGGIES	FRUIT	VEGGIES	FRUIT	VEGGIES	
pples Granny Smith	Asparagus	Apples Granny Smith	Asparagus	Apples Granny Smith	Asparagus	
pples Pink Lady	Asian Vegetables	Apples Pink Lady	Asian Vegetables	Apples Pink Lady	Asian Vegetables	
pple Royal Gala	Beans	Apple Royal Gala	Beans	Apple Royal Gala	Beans	
ple Red Delicious	Broccoli	Apple Red Delicious	Broccoli	Apple Red Delicious	Broccoli	
ocado Hass	Broccolini	Avocado Hass	Broccolini	Avocado Hass	Broccolini	
ananas	Brussel Sprouts	Bananas	Brussel Sprouts	Bananas	Brussel Sprouts	
ackberries	Capsicum	Blackberries	Capsicum	Blackberries	Capsicum	
ueberries	Carrots	Blueberries	Carrots	Blueberries	Carrots	
herries	Cauliflower	Cherries	Cauliflower	Cherries	Cauliflower	
gs	Celery	Figs	Celery	Figs	Celery	
rapes	Chillies	Grapes	Chillies	Grapes	Chillies	
iwi fruit	Cucumber Continental	Kiwi fruit	Cucumber Continental	Kiwi fruit	Cucumber Continental	
mons	Cucumber Lebanese	Lemons	Cucumber Lebanese	Lemons	Cucumber Lebanese	
mes	Eggplant	Limes	Eggplant	Limes	Eggplant	
andarins	Garlic	Mandarins	Garlic	Mandarins	Garlic	
elons Rock	Ginger	Melons Rock	Ginger	Mangoes	Ginger	
elon Honey	Herbs	Melon Honey	Herbs	Melons Rock	Herbs	
elon Seedless	Leafy Vegetables	Melon Seedless	Leafy Vegetables	Melon Honey	Leafy Vegetables	
ectarines	Lettuce	Nectarines	Lettuce	Melon Seedless	Lettuce	
ranges Navel	Mushrooms	Oranges Navel	Mushrooms	Nectarines	Mushrooms	
aw Paw	Onions White	Paw Paw	Onions White	Oranges Navel	Onions White	
арауа	Onions Red	Papaya	Onions Red	Paw Paw	Onions Red	
omegranate	Parsnip	Pomegranate	Parsnip	Papaya	Parsnip	
eaches	Potatoes	Peaches	Potatoes	Pomegranate	Potatoes	
ars	Pumpkin	Pears	Pumpkin	Peaches	Pumpkin	
assionfruit	Root Vegetables	Passionfruit	Root Vegetables	Pears	Root Vegetables	
neapples	Snow Peas	Pineapples	Snow Peas	Passionfruit	Snow Peas	
ums	Swedes	Plums	Swedes	Pineapples	Swedes	
spberries	Sweet Corn	Raspberries	Sweet Corn	Plums	Sweet Corn	
rawberries	Sweet Potatoes	Strawberries	Sweet Potatoes	Raspberries	Sweet Potatoes	
	Tomatoes		Tomatoes	Strawberries	Tomatoes	
	Witlof		Witlof		Witlof	
	Zucchini		Zucchini		Zucchini	

**Bold = In Season** Light = Shoulder Season

# **Spring Produce**

# IN2FOOD

September		C	October		November	
FRUIT	VEGGIES	FRUIT	VEGGIES	FRUIT	VEGGIES	
Apples Granny Smith Apples Pink Lady Apple Royal Gala Apple Red Delicious Avocado Hass Bananas Blackberries Blueberries Figs Grapes Kiwi fruit Lemons Limes Mandarins Mangoes Melons Rock Melon Honey Melon Seedless Nectarines Dranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums Raspberries Strawberries	Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions White Onions Red Parsnip Potatoes Pumpkin Root Vegetables Smow Peas Sweedes Sweet Corn Sweet Potatoes Tomatoes Witlof	Apples Granny Smith Apples Pink Lady Apple Royal Gala Apple Red Delicious Avocado Hass Bananas Blackberries Blueberries Figs Grapes Kiwi fruit Lemons Limes Mandarins Mangoes Melons Rock Melon Honey Melon Seedless Nectarines Oranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Raspberries Strawberries	Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions White Onions Red Parsnip Potatoes Pumpkin Root Vegetables Snow Peas Sweets Sweet Corn Sweet Potatoes Tomatoes Witlof	Apples Granny Smith Apples Pink Lady Apple Royal Gala Apple Red Delicious Apricots Avocado Hass Bananas Blackberries Blueberries Cherries Figs Grapes Kiwi fruit Lemons Limes Lychees Mandarins Mangoes Melons Rock Melon Honey Melon Seedless Nectarines Oranges Juicing Oranges Navel Paw Paw Papaya Pomegranate Peaches Pears Passionfruit Pineapples Plums	Asparagus Asian Vegetables Beans Broccoli Broccolini Brussel Sprouts Capsicum Carrots Cauliflower Celery Chillies Cucumber Continental Cucumber Lebanese Eggplant Garlic Ginger Herbs Leafy Vegetables Lettuce Mushrooms Onions White Onions Red Parsnip Potatoes Pumpkin Root Vegetables Smow Peas Sweet Corn Sweet Potatoes Tomatoes Witlof	

**Bold = In Season** Light = Shoulder Season

# YOUR FRESH FOOD PARTNER



1300 462 366 | customer.service@in2food.com.au | in2food.com.au | @in2food.au

## ADELAIDE

75 Goldsborough Road Pooraka, SA 5095

## DARWIN

NT Branch and Retail Store 309 Bagot Road, Coconut Grove, NT 0810

# PERTH

280 Bannister Road, Canning Vale, WA 6155

## BRISBANE

385 Sherwood Road, Rocklea QLD 4106

# MELBOURNE

Melbourne Markets 79, 55 Produce Drive, 315 Cooper Street, Epping VIC 3076

# **SYDNEY**

7-9 George Young Street, Aburn, NSW 2144